

**Ruta Zilinskiene**  
Lithuania, Kaunas

Please allow us to introduce to you company, **PUODYNE** and its owner **Ruta Zilinskiene** and its product range ceramic souvenirs. Their products range includes 30 different kinds of models of ceramic bells, vases and much more.



**PUODYNE** was established in 1990 and is located in the town of Kaunas, in Lithuania. Our town has traditions in ceramics with reaches back well into the Middle Ages. Today, manufacturing industries make up the largest and most important sector of the local economy.

The production of high quality, hand made ceramics, has long traditions within our management and workforce. These traditions include high levels of experienced workmanship and production know-how among our local staff.

At **PUODYNE**, we combine these traditions with our unique hand-made and hand-painted craftsmanship in order to achieve very high levels of quality and fulfilling the requirements of our clients. Each item is treated by man at least 16 times throughout the entire hand-made process.

Lithuania is well known for its rich supply of high quality clay materials, and its use as building material goes far back in our history. At **PUODYNE** we focus strongly on the pre-production process, meaning we only work with the highest quality clay materials. The glaze we use are supplied by the best Lithuanian manufacturers of ceramic paints and we only use natural colours.

Since we started up our manufacturing of hand-made ceramics we have aimed our sales activities towards export. Today, we export about 80% of our production. Our main customers are in the Czech Republic and Poland, and we have exhibited our models at souvenir fairs in Sweden.

It is our ambition however to further expand our customer base and enter for us new markets. It is with this business goal in mind that we write to you, as we hope you will find our product range of interest for your market.

We offer a complete range of hand-made ceramics in our own models. Of course, we would be delighted to develop and manufacture any specific models you may have and that you may want to place with us for manufacturing.

The economic situation in Lithuania, a country in rapid transition from plan to market economy, is at present very favorable to manufacturing. The production costs are very competitive and attractive for international importers. This is clearly reflected in our pricing policy.

For further information about our company, its products, samples, price quotes, transport to your market, or any other business related questions or comments, please do not hesitate to contact us directly.

We thank you for the opportunity of introducing our company and products, and we hope that you will take this opportunity to further explore the advantages associated with purchasing **hand made ceramic souvenirs** made by **PUODYNE** in Kaunas, Lithuania.

Ruta Zilinskiene, Owner

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